

# Index

- Abromeit, H. 290, 295  
accumulation crisis 83, 115  
administration 8–9, 300–16  
  legitimation of 307–8, 310, 313  
  politicization of 308–12  
  rationality of 300–4, 315–16  
  in welfare state 304–8, 311,  
  313–15  
  *see also* bureaucracy; consensus  
age, and labour market 36, 38–40,  
  42–3, 47–8, 50, 61, 91, 93,  
  155  
alienation of labour 64, 132, 197  
allocation, *see* labour market  
Anderson, C. W. 231, 236  
Anthony, D. 329n21  
authority, political 1–9, 301, 307  
  functions of 4–5  
  and labour market 13, 45–51,  
  70–1  
  legitimation of 4–5, 7–8,  
  259–61, 263–4, 268, 273–4,  
  280–1  
  policy-making 8, 244–7, 248,  
  252–3, 314–15  
  and representation of interests  
  7–8, 203, 223, 227–9, 253,  
  256–7  
  and unemployment 81, 86–8  
  *see also* majority rule; power,  
  political; power, social
- autonomy:  
  of interest groups 241  
  of private sphere 270–1  
  of voter 274–5, 277–80, 295–6  
  of workers 23–4, 78–9, 95, 153
- Bäcker, G. 110–11  
Bachrach, P. 195–6  
Bacon, R. and Eltis, W. 116  
Baran, P. 115  
Baratz, M. 196  
Bell, Daniel 105, 137, 150  
Bentham, Jeremy 194  
Bentley, A. 194  
Berg, E. 290–1  
Berger, B. 330n24  
Berger, J. 99  
Biedenkopf, Kurt 91  
Brandt, Gerhard 147  
Briefs, Goetz 229–30  
Britain:  
  economic strategies 66  
  industrial relations 211, 212  
  political power 208, 266–7  
  stagnation 116  
  working population 73, 92, 147  
Browning, H. L. and Singelmann,  
  J. 117  
bureaucracy:  
  in administration 8, 300–5  
  in businesses 111

- expansion of 102, 118, 195
- in policy-making 244–7, 248
- in unions 186, 206–7, 215–17, 240–1
- business associations:
  - as interest groups 7, 176, 179, 184–5, 188–90, 205
  - and the state 191–3
  - see also* employers' associations
- capitalism, disorganized 1, 6–9
- capitalism, industrial 17, 172, 230
  - distortion of interests in 196–200, 203–7, 213
  - and labour market 52–3, 111, 180
  - as primary organizer 176–8, 189
  - sanctions 184–5, 189
  - and service labour 110–15, 138
  - and the state 191–3, 198, 256–7
  - and unemployment 84, 88
- capitalism, organized 5–6, 227–8
- Catholic Labour Movement (KAB), Germany 91–2
- Christian Democratic Party (CDU), Germany 90–1, 232, 234, 244, 255–6, 341n7
- citizenship 5, 311–12
  - rights of 4, 171–2, 195, 274–5
- civil society 2, 171, 196, 224
  - and the state 1, 4–8
- Clark, C. 120
- class:
  - conflict 2, 20–1, 148–9, 162, 178–9, 201–10, 214–16, 230–1, 234, 240, 265
  - interests 2, 196–206, 212
  - obscuring of 174
  - relations 176, 197, 210, 265
  - see also* corporatism: class bias
- class theory 1–2, 6, 43, 137, 204, 326n7
- closure, social 32–3, 44
- coalition 239, 243–4, 255–6, 295
- collective action 6, 20, 156, 170–220, 240
  - of capital 176–80, 192
  - dialogical form 205–8, 211–13, 216
  - in labour market 15, 33–4, 37
  - monological form 206–8, 211, 215–16
  - working class 208–9, 211, 215–20
  - see also* individualism; opportunism
- collective bargaining 70, 145, 211
- communist parties 216, 255
- competition:
  - between workers 158–9, 178
  - in labour market 14–15, 31–4, 54–5, 59, 78
  - perfect 58
  - in political system 195
- Confederation of German Industry (BDI) 86–7
- conflict 229
  - collectivization of 181–3
  - industrial 24–5, 102, 112–14, 130, 132, 162, 210
  - political 3, 7, 133, 149, 242, 246–8, 254, 255–6, 271, 313
  - see also* class: conflict
- Connolly, W. 196
- consensus 87, 229, 243–4, 253–4, 268, 308–10, 313–16
- conservatism 280
  - economic strategies 66–8, 277
  - political strategies 208–9, 212, 231–2
- consumer goods, *see* consumption; demand
- consumption:
  - domestic, changing patterns of 108, 120–3

- state 245  
*see also* demand
- contract:  
 freedom of 13, 45, 64–5  
 labour 20–5, 26–7, 30, 32,  
 45–6, 57, 70, 112, 173,  
 176–7, 199–200  
 social 208, 211, 282
- control, political 244–7, 251–3  
 alternative patterns of 253–8
- cooperatives 79, 167, 257
- corporatism 8, 206, 211, 214,  
 219–20, 227, 236–53, 288,  
 290, 340n36, 342n11
- class bias of 256–8  
 impact of 248–58  
 stable 253–5
- corporativism 33
- Crenson, M. 196
- crisis theory 63
- Crusius, R. and Wilke, M. 165
- Dahl, R. A. 281, 289, 295
- Dahrendorf, Ralf 92, 95, 141,  
 328n20
- demand 29, 61, 85–6  
 management 158, 225–7  
 saturation 60, 84–6, 120–1,  
 127, 144  
 for services 121–3, 127, 128  
 stabilization of 84  
*see also* consumption;  
 Keynesianism
- democracy 264–6  
 and expression of interests  
 195–6, 201, 250–2  
 functional 257  
 liberal-pluralist 9, 229–31, 235,  
 242, 247–8, 287  
 mass, welfare state 274–6  
 reform of 228–9  
 trade union 186–7, 252
- depoliticization 242, 247, 248,  
 256
- deskilling 142, 144, 165, 173
- Deutsch, Karl 197
- Deutschmann, C. 331n34
- disabled, the, in labour market 36,  
 38, 40, 43, 47, 50, 155
- dual economy 99–100
- dualization of society 92, 98, 100
- Durkheim, E. 130–1
- ecology and economic growth  
 61–2, 85–6, 144, 278
- economic policies 145–6, 225
- Edelman, M. 196
- education and labour  
 qualification 19, 32, 33, 47, 49  
*see also* training
- Elster, J. 274–5
- employers' associations:  
 and conflict of interests 189–91  
 and demand for labour 15, 87–8  
 as interest group 7, 175, 178–9,  
 184, 205  
 organization of 175–6, 184,  
 187–9, 193–4, 249–51, 252  
 and the state 191–3, 256–7  
*see also* capitalism, industrial
- employment 71, 80–1, 87  
 costs 39–40  
 and government policy 10, 62,  
 67, 70–1, 82, 86, 90, 118,  
 166  
 and trades union policy 10–11,  
 88–9, 157–60
- Engels, F. 335n6
- equality 4, 170–4, 269, 279,  
 290–2  
 as function of state 8
- equivalence, principle of 97, 177
- Erhard, Ludwig 229
- Esping-Andersen, G. 203, 257
- exclusion:  
 from labour market 15, 33–4,  
 37, 46–9, 61, 66–9, 91–3;  
 147

- from political power 266
- exploitation 2, 20, 42, 64, 100, 197
- family/household:
  - labour 72–4
  - and labour market 3, 26–7, 54, 93–5, 98, 156
  - policy 91
  - self-supporting 48–9, 64
  - see also* consumption:
    - domestic
- federalism 290, 295
- Federation of German Employers' Associations (BDA) 210, 258
- Federation of German Trade Unions (DGB) 152, 159–60, 163, 167, 233, 258
- Fischer, A. G. B. 120
- foreigners 259–60, 298
  - in labour market 34, 36, 38–9, 43–4, 47, 61, 80, 91, 93, 155
- Foucalt, M. 149
- Fourastié, J. 102
- Frankfurt Institute for Social Research 134, 320n17
- Free Democratic Party (FDP) 251
- freedom 4, 171, 173, 202, 269, 270–1, 274
  - as function of state 8
- Galbraith, J. K. 109
- Germany Federal Republic:
  - economic policy 61–2, 66, 70, 116–17
  - and labour market 80–1, 155, 157–8, 329n23
  - political parties 243–4, 248
  - population 60
  - public policy 227–32, 243–7, 254
  - service labour 324n33, 327n9
  - social divisions, 147
  - trades unions 164–5, 189–90, 209–10, 212, 254–5, 257–8, 336n13, 338n34
- Gershuny, J. 99, 108, 121
- Goldthorpe, J. 143
- Gorz, A. 99, 147, 149
- growth, economic 5, 11, 80, 82, 87–9, 92, 157, 271
  - costs of 168
  - limits to 59–60, 62–3, 65, 85
  - see also* ecology and economic growth
- Guggenberger, B. 285
- Gunsteren, H. van 287
- Häberle, Rudolf 261
- Habermas, J. 148–50, 335n4
- Hansen, A. 116
- Harris, N. 225, 342n11
- Hartwell, R. M. 110, 112
- Hayek, F. A. von 278–9
- Heinze, J. 123–4
- Herder-Dorneich, P. 105
- Hickel, R. 83
- Hilferding, Rudolf 5, 265
- Hirsch, Fred 85
- Hirschhorn, L. 115
- Hönekopp, E. and Ullman, H. 116, 122–3
- Huber, J. 99
- Illich, I. 126**
- inclusion:**
  - in labour market 46–7, 49–51, 66**
  - in political power 266
- income:
  - allocation of 55, 65
  - distribution 35, 63, 68–9, 72, 81, 85, 120–1
  - guaranteed 97–9
  - increase in 120–2, 125, 143–4, 168

- policies 208
  - reduction in 145
  - supplementary 44, 94
  - transfer 68–9, 74
- individualism 146, 155, 178, 207, 212, 217, 339n35
- informal sector 71–9, 91, 94–5, 99–100, 147
- infrastructural investment, 86
- integration, social 109, 120
  - and interest groups 193
  - work as duty 141–2, 146
- integration, systemic 109, 114, 119
  - and interest groups 193
- interests 6, 42–3, 89, 174–5, 313
  - of bureaucracy 175, 241
  - conflict of 24, 158, 223
  - distortion of 157, 195–209, 212–13
  - input factors 175, 176–84
  - internal processes 175, 184–91
  - legitimation of 254
  - liberal view of 194–7, 201–7, 212, 220, 224
  - neutrality of 6–7, 174–5, 202, 210, 230–1
  - output factors 175, 191–4
    - and public policy-making 229–36, 239–40, 250–1
  - public status 221–58
  - voluntary 7–8, 79, 167
  - see also* class; employers' associations; trades unions
- intervention, state 146, 189, 195, 224–7, 231, 240, 246–7, 270, 273
  - in labour market 20, 45
  - see also* welfare state
- investment 67, 82, 110
  - and employment 11, 286–7
  - in labour 39, 71
  - state 86, 245, 271
- Ionescu, G. 236
- Jellinek, G. 269
- Jessop, Bob 343n 13
- juridification 70, 210–11, 24
- justice 5
  - as function of state 9
  - social 97, 100
- Keynesianism 5, 59, 61–2, 82, 90, 158, 225
- Kirchheimer, O. 273
- Kitschelt, H. 86
- Kumar, K. 329n22
- labour costs 67, 88
- labour market 2–3, 10–51, 52–79, 111, 165–6
  - allocative function 14, 52–63, 67–9, 72–3, 79, 81, 96, 99, 173
  - demand strategies 14–20, 31, 32–3, 36, 39–41, 43, 45–6, 49–50, 58, 161, 165
  - distribution of risks 11–13, 33–4, 48, 63, 158, 249
  - disturbances in 59–63
  - division of 157–60
  - free 52–3, 64–5, 110
  - future development 79, 80–1
  - group strategies 33
  - inactive labour 26–7, 36–44, 47–8, 72, 166
  - internal/external 137
  - policies 12–13, 18, 33, 45–51, 61, 66–71, 76–8
  - as power relationship 30, 32–5, 37–8, 45–6, 48, 51
  - primary/secondary 137
  - problem groups in 36–51, 155
  - shrinking of 3, 143
  - supplementing of 53, 63–6
  - supply and demand 12, 29, 30–5, 60–1, 63–4, 76–8, 173, 247

- supply strategies 14–20, 30, 42–3, 45, 48–51, 58–9, 108, 124, 258
- and the unemployed 27
- see also* competition; contract; informal sector; labour power; segmentation; self-employment
- Labour Party, British 266–8
- labour power 81
  - as commodity 2, 14, 16–18, 23, 30, 52, 55, 56–9, 104, 111–13, 139, 173, 177, 197, 199–200, 249
  - ‘dead’ labour 176–8, 180
  - differentiation 3, 130, 135–6, 139, 164, 173
  - division of 41, 52, 109, 131–2, 135, 163, 167
  - ‘living’ labour 23–4, 53–4, 57–8, 176–80
  - organizational forms 26–30, 36
  - ‘practical contingency of’ 64
  - specialized 31–2, 33, 112–13
  - strategic options of 14–20
  - see also* deskilling; labour market; mobility of labour; proletarianization; service labour; unemployment; working class
- labour relations 71, 178, 210–11
  - and service labour 101
- labour in sociological theory 3, 129–32
  - revised theory 148–50
  - unity of 135–7, 139–40
  - ‘work-centred’ 132–4, 141–3
  - and work disutility 144
  - see also* sociology
- Lafargue, P. 62
- Lederer, E. 101
- Lehmbruch, G. 236, 244, 254, 295
- leisure, increase in importance 62, 141–2, 154, 167, 179
- Lenin, V. I. 265
- Liberal Party (German) 210, 233, 251
- ‘life interest’, concept of 133–4, 149–50, 167–9, 188, 190
- Lincoln, Abraham 285
- Lindblom, Charles 174–5, 191, 199
- Locke, John 4, 284
- Lockwood, David 109
- Luhmann, N. 293–4, 309
- Luxemburg, Rosa 188, 214, 266
- majority rule 7, 9, 259–99
  - arguments for 262–4
  - critique of 269, 289–92
  - future of 292–9
  - institutionalization of 264–9
  - legitimizing function 263–4, 266, 273–5, 280–2, 284, 286, 288–90, 293–4, 297
  - and private sphere 270–1, 286–92
  - validity of 269, 270–92
- management 22, 30, 57, 135, 162
- Marshall, Alfred 84
- Marx, Karl 25, 336n9
  - on labour 129–31, 136, 156, 176
  - on labour market 23, 52, 57
  - on service labour 101, 119, 139
- Marxism:
  - and capitalist production 110
  - and class 1–2, 199, 202–3
  - and state authority 4
  - and work 62, 129, 137, 146, 148–9
- materialism, historical 2, 133–4, 335n4
- media, influence of 7, 195, 212, 267, 288, 311
- Michels, Robert 188, 265, 268

- Mill, J. S. 5, 194, 260, 274  
 mobility of labour 32, 49–51, 133, 135, 147  
 nation state 283–4, 295  
 needs:  
   flexibility of 60  
   satiation of 60  
 neo-corporatism 7, 163, 220, 236–47, 342n11  
 Nettl, P. 214  
 Nicolaus, M. 115  
 Novy, K. 86  
 Olson, M., Jnr 182, 200, 203, 335n4  
 opportunism, labour movement 214–20  
 Pahl, R. 99  
 Panitch, L. 236, 342n13  
 parties, political 7, 223–4, 227, 232–5, 242–4, 248, 255, 264  
   and majority rule 268–9, 273, 275–7, 279, 289–90, 296  
   and trade unions 151, 155, 160, 207, 210, 214, 227, 340n36, 341n2  
   and youth 152  
 peace as function of state 4, 8  
 Piore, M. 339n35  
 pluralism 222, 224, 228–9  
   interest group 212, 240–1, 252  
   political 172, 230, 235, 238, 240  
 Polanyi, K. 53, 56  
 policy, social:  
   and labour market 59, 61, 67–8, 74, 319n10  
   and unemployment 80, 91  
 Pollard, Sidney 124–5, 323n9  
 population:  
   and labour force 73, 75–6  
   and pressures on growth 60–1  
 power, political:  
   distribution of 265–6, 274  
   and majority rule 272–6, 287  
 power, social 1–3, 5–6, 8  
   distribution of 2, 101, 230, 232–5, 265  
   inequality of 16–21, 45, 173, 178, 181–4, 197–8, 201, 248–9  
   of interest groups 222–3, 241, 247–52, 257  
   and majority rule 286–7  
   in service sector 126–7  
   in working-class organizations 216–20, 241, 252, 257  
   *see also* authority, political;  
   labour power  
 Preiser, E. 16–17  
 Preuss, U. 307  
 production, industrial:  
   costs of 144  
   politicization of 86  
 productive labour 3, 137  
 productivity 15  
   capital 82  
   labour 61, 65, 88, 102, 119  
   service labour 104–5, 113, 127  
 profit principle 110–11  
 proletarianization of labour power 131  
 property 4, 235, 270  
   distribution of 30  
   and free labour 52  
 Przeworski, A. 287  
 Raschke, J. 149  
 rationality, political 132, 134, 223–32  
   conjunctural 223–4, 225–6, 231, 247  
   structural 224–7, 247  
 reindustrialization 87  
 Renner, Karl 101  
 representation, *see* authority, political; interests

- retirement, early 41, 47, 73, 155, 159, 162
- 'right to work' 70, 144–5, 165, 169
- rights 4–5, 270, 290, 295  
equality of 4  
industrial citizen 70–1, 97, 99
- Riker, W. H. 292–3
- Robertson, J. 99
- Rokkan, S. 289, 291
- Roscher, W. G. F. 23
- Rousseau, J. -J. 269, 282–3
- Rustin, M. 267–8, 289
- Scharpf, Fritz 77, 100, 166, 314
- Schattschneider, E. E. 196
- Schelsky, H. 126
- Scheuner, U. 270, 289
- Schmidt, Helmut 82
- Schmitt, Carl 195, 301
- Schmitter, P. C. 236, 343n13
- Schumann, Michael 142, 155
- Schumpeter, J. 194, 265
- segmentation of labour market 58
- self-employment 28, 36, 38, 47  
new forms of 72–6, 99–100, 321n26
- self-help 77–8, 95, 127, 167, 328n15
- service class 101, 102, 105, 115–16, 139–40
- service labour 3, 92, 101–28  
definition of 104–6  
differentiation of 112–13  
increase in 101–4, 107–8, 116–17, 121, 127–8, 137–40  
and labour surplus 114–20, 128  
and social need for services 112, 120–4  
and systemic need for services 108–14, 117–20, 138–9  
and supply preference 124–7, 128  
as 'work' 106–28, 140
- Shonfield, A. 90
- skills, qualifications, acquisition of 58–9  
*see also* deskilling; training
- Smith, Adam 54
- Social Democratic Party (SPD), Germany 90–1, 95, 156, 160, 229, 232–5, 244, 255–6, 298, 340n2
- social democratic parties 208–9, 214, 218, 230–2, 255, 265–6
- social movements, new 3, 7, 152, 169, 255–6  
and industrial production 86
- social security 10, 48, 68–70, 80, 96–8, 168, 340n2
- social services and labour surplus 114–15
- socialism 206, 214, 216
- societal formation 229–32, 341n7
- sociology 1  
Marxist 174  
need for 170–5  
*see also* labour in sociological theory
- solidarity 77, 131, 136, 146, 155, 200, 249  
and trades union movement 15–16, 32–4, 41–2, 89, 164–9, 183, 186–8, 190, 216  
and wages policy 164
- state, the, *see* authority, political
- status, ascribed 12–13  
and labour market 32, 36–42, 147
- stratification 133, 137, 326n7
- Streeck, W. 163, 338n34, 340n36
- supply:  
management 225–6  
supply-oriented economy 61–2  
*see also* labour market
- Sweezy, P. 115



- taxation and social security 96–7  
 Taylorism 113, 141  
 technology, changes in 17–18, 29,  
 32, 61, 157–8, 161, 180  
 Thatcher, Margaret 84  
 three-sector hypothesis 120–4  
 Tocqueville, A. de 4, 269, 274  
 Touraine, A. 149, 331n39  
 trades unions 58–9, 145, 230, 264  
   conflict of interests 10–11,  
   33–4, 157–60, 164–5,  
   168–9, 188–90, 212–13  
   at firm level 161–3  
   and informal sector 78  
   leadership 185–6, 188, 209,  
   217, 255–8  
   limitations on 66–7, 84,  
   208–10, 212, 250–2  
   membership 153, 158, 176,  
   183–6, 191, 209, 212,  
   215–18, 250, 255  
   organization 11, 151, 176, 185–  
   6, 193–4, 213–19, 249–50  
   and problem groups 44, 155,  
   161, 167  
   public service 127  
   reform of 208, 212  
   and state policies 155–6,  
   160–3, 165, 168–9, 192,  
   234, 240, 251–2, 256–8  
   and supply strategies 33–5  
   and unemployment 10, 88–90,  
   155–8  
   unified class interests 6, 135,  
   151–69, 175, 178–9, 183,  
   189–91, 205–8, 211,  
   213–17, 251–2  
   and working conditions 10, 144,  
   153, 162, 169  
*see also* employment;  
 opportunism; parties,  
 political; sanctions; solidarity;  
 wages; youth
- training, occupational 49–51, 101  
 retraining 19, 33, 47, 51, 147  
*see also* skills  
 Trentin, Bruno 340n36
- unemployment 3, 80–100, 142–3,  
 146–7, 155, 157–9  
 benefits 10, 18, 27, 30, 51,  
 68–9, 96  
 causes of 61, 88  
 ‘hidden’ 27  
 and marginal workers 41  
 orthodox view 81–9, 90–1, 95,  
 98, 100  
 realist view 90–5, 98, 100  
 social costs of 88, 98  
 structural 11–12, 147  
 in Third World 117  
 voluntary 54
- USA:  
 economic strategies 66  
 trades unions 339n35  
 unemployment 92, 147
- value, labour theory of 135, 139,  
 176  
 values, work-related, change in  
 62–3, 75, 139, 149, 153–4
- Varain, J. J. 261  
 Voegelin, Eric 229–30
- voluntary interest associations, *see*  
 interests
- Voss, G. 122
- wages 21–3, 54, 146, 208, 211,  
 258  
 agreements 34–5, 88, 160–2  
 cuts 11, 84, 89  
 and employment 83  
 equilibrium 45, 83, 321n20  
 low 20, 36, 40, 43, 180  
 policy 60, 67, 164, 169  
 under-bidding 31, 34  
 wage-cost subsidies 47, 49–50

- Weber, M. 82, 130–1, 265, 268  
 on bureaucracy 102, 111, 187,  
 300–2, 308, 315  
 on labour 52, 142  
 on social closure 33  
 on state authority 3–4, 8
- Wehler, H. U. 340n2
- welfare state 5–9, 10, 40–1, 88,  
 270, 273, 286–7  
 critique of 84, 118, 145–6  
 and labour market intervention  
 20, 38, 63, 67  
*see also* administration
- Winkler, J. T. 236, 253–4
- women:  
 in labour market 36, 38–40,  
 42–4, 47–8, 50, 61, 64, 73,  
 91, 93–4, 122, 155  
 in service labour 124–5
- work society 3, 13, 62–3, 80,  
 91–2, 129–32, 153–4, 156  
 decline of work-centred model  
 132–4, 140–1, 147–8, 166,  
 330n23, 331n34  
 humanization of 144  
 sub-divisions in 135–40  
 work ethic 59, 140–8, 154  
*see also* labour in sociological  
 theory; service labour; as  
 work
- workforce:  
 marginal 19, 40–4, 100, 143,  
 146–7, 160–1, 165  
 regular 40–1, 161, 165
- working class 13, 231, 240  
 and distortion of interests 136,  
 159, 197, 198–209, 213  
 heterogeneity of 3, 154, 163–4,  
 180, 186–7, 249  
 polarization of 147, 158–60, 173  
 representation 151, 157, 160–2,  
 210–11, 214, 240–1, 251–2,  
 257, 265–7  
*see also* collective action; labour  
 power; opportunism; trades  
 unions